

Riva Ridge Holdings is a Colorado-based family office with the goal of investing in Colorado companies on behalf of one local family.



We are different from most financial investors:

- We take a true long-term investment approach – not a "buy and flip" strategy
- We have the preference of joining the company in an everyday operating role
- We recognize the owner is the expert and aim to support their formula for success, not change it
- Employee focus – the growth we hope to achieve is intended to also fuel the careers & earning potentials of the employees. We have no intent to cut overhead like other investors.

INVESTMENT CRITERIA	
Transaction Types	Majority Purchase: 80% to 100% preferred ✓ We have the ability to fund 100% of the purchase price in-house. We have no reliance on third-party debt or outside equity investors.
Company Characteristics	✓ Preference for Colorado ✓ Strong company culture with a focus on employees ✓ Recurring revenue & recession resistant ✓ Well-established brand with a strong local presence
Financial Criteria	✓ \$0.5MM – \$2.0MM of EBITDA ✓ 15%+ EBITDA margins
Situations of Interest	1) Owner is looking to retire or have a reduced role in the business 2) Owner is looking to divest a non-core asset 3) Owner is looking for growth equity ✓ Owner wants to maintain the independence and name of the business
Industries & Company Examples	Service Businesses: ✓ Business Services ✓ Industrial Services ✓ Building Services ✓ Residential Services ✓ Misc. Niche Services Specialty Distribution Businesses Company Examples: Elevator Maintenance, Fire & Life Safety Services, Garage Door Services, HVAC Services, Facilities Maintenance