

Riva Ridge Holdings is a Search Fund with the goal of making a one-time investment in a company on behalf of two local Colorado families.



We are different from most financial investors:

- We take a true long-term investment approach – not a "buy and flip" strategy
- We have the preference of joining the company in an everyday operating role
- We recognize the owner is the expert and aim to support their formula for success, not change it
- Employee focus – the growth we hope to achieve is intended to also fuel the careers & earning potentials of the employees. We have no intent to cut overhead like other investors.

INVESTMENT CRITERIA	
Transaction Types	<p>Majority Purchase: 80% to 100% preferred</p> <ul style="list-style-type: none">✓ We have the ability to fund 100% of the purchase price in-house. We have no reliance on third-party debt or outside equity investors.
Company Characteristics	<ul style="list-style-type: none">✓ Preference for Colorado, but will consider other states✓ Strong company culture with a focus on employees✓ Recurring revenue & recession resistant✓ Well-established brand with a strong local presence
Financial Criteria	<ul style="list-style-type: none">✓ \$0.5MM – \$2.0MM of EBITDA✓ 15%+ EBITDA margins
Situations of Interest	<ol style="list-style-type: none">1) Owner is looking to retire or have a reduced role in the business2) Owner is looking to divest a non-core asset3) Owner is looking for growth equity <ul style="list-style-type: none">✓ Owner wants to maintain the independence and name of the business
Industries & Company Examples	<p>Service Businesses:</p> <div><ul style="list-style-type: none">✓ Business Services✓ Industrial Services<ul style="list-style-type: none">✓ Building Services✓ Residential Services<ul style="list-style-type: none">✓ Misc. Niche Services</div> <p>Specialty Distribution Businesses</p> <p>Company Examples: Elevator Maintenance, Fire & Life Safety Services, Garage Door Installation/Repair/Maintenance, Instrument Calibration, Facilities Maintenance</p>